

# Russian Economy Briefing

Navigating through the storm: scale of the challenge

Alexander Isakov E-mail: alex.isakov@vtbcapital.com

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## **Common wisdom and the state of economy**

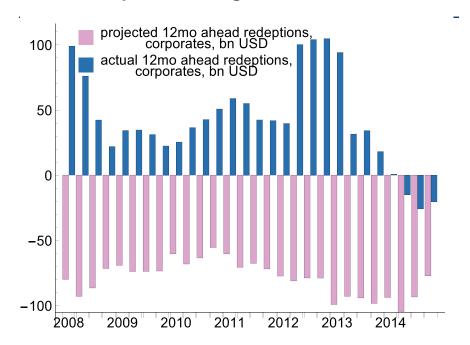


- I. Loss of access to external financial markets/financial stability risks
- II. Scale of economic activity has decline & current stage of adjustment
- III. Inflationary pressure and monetary policy stance
- IV. Impact on fiscal buffers and international reserves

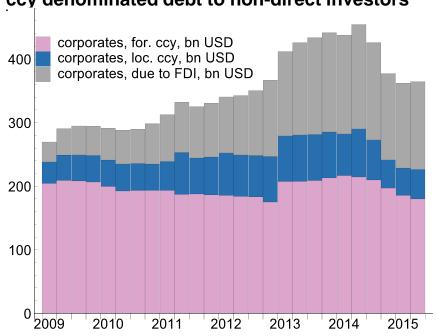
## I. Dealing with a capital flow sudden stop: scale of the challenge

- Total foreign debt has come down from USD680.1bn to USD521.6bn in 1yr
- Headline estimates of debt are misleading: for corporates significant part of the debt is due to direct investors ("thin capitalization"), related parties
- CBR supports smoothening of debt redemptions by extending access to FX liquidity through repo, loans backed by credit to key exporters

### Debt redemptions manageable, set to decline



Less than 50% of external corp debt is foreign. ccy denominated debt to non-direct investors



Source: CBR, VTB Capital Research

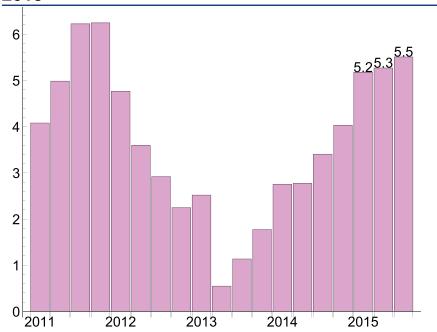
Source: CBR, VTB Capital Research

# I. Dealing with a capital flow sudden stop: rapid external adjustment

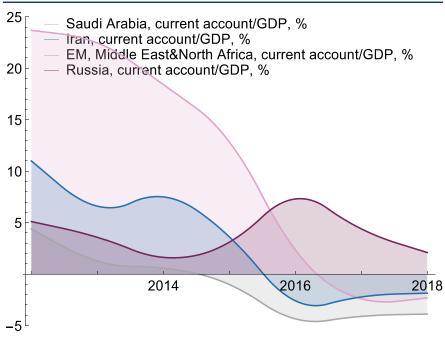


- External adjustment comes primarily through imports contraction, down 40-50%
  YoY with approximately equal fall in both consumption and investment goods
- Total current account is expected to reach USD62-65bn in 2015 or >5% GDP
- Share of non-oil&gas exports to remain 30-40%

## Current account/GDP is expected to exceed 5% in 2015



# World Bank expects Russia to sustain robust CA in the medium term

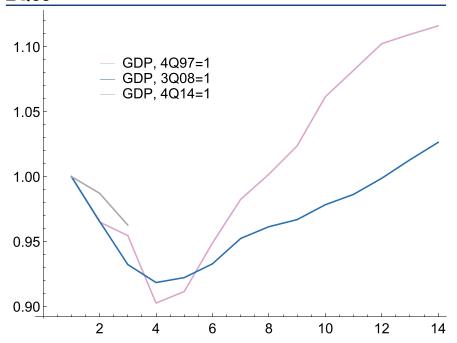


Source: World Bank, VTB Capital Research

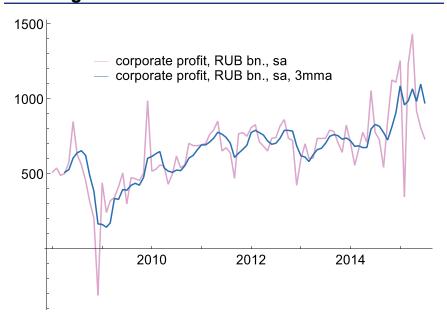
# II. Floating exchange rate cushions the blow from commodity prices decline

- Real exchange rate depreciation that was brought about by the transition to floating exchange rate decreases stress on real economy: output and employment
- Main gauges of economic activity are relatively stable comparing to the previous slowdown episodes: IP bottomed out at -5.5% in March recovering to -3.7% YoY in September, GDP passed the lowest point in the mid-3Q15 recovering to -3.8% YoY in September

## GDP declines -4.6% YoY in 2Q15 vs -11.2% YoY in 2Q09



# Profit rates were supported by ruble weakness reaching 38% YoY in 1H15



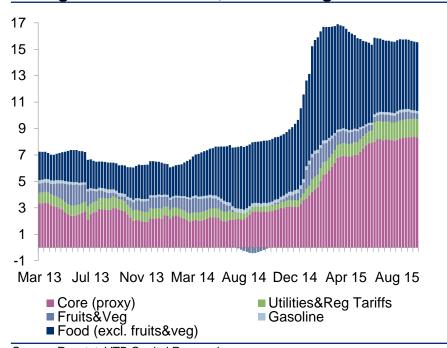
Source: Rosstat, VTB Capital Research

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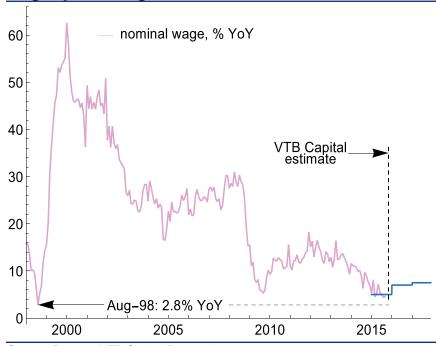
# III. Exchange rate pass-through to prices has run its course and weak household demand pushes inflation lower

- Inflation has picked at 16.9% in March and since than has been on a downward trend
- Modest pace of disinflation is mostly optical as most of the current inflation has been accumulated during late 2014 – early 2015 thus a rapid decline of the headline inflation is expected on the back of the high base effect
- Other factors weigh on price growth: public sector wage indexation freeze, declining real income

# The bulk of inflation shock has been incurred during late 4Q14 –1Q15, normalizing since then



# Nominal wages growth converge to inflation target providing for sustainable disinflation



Source: Rosstat, VTB Capital Research

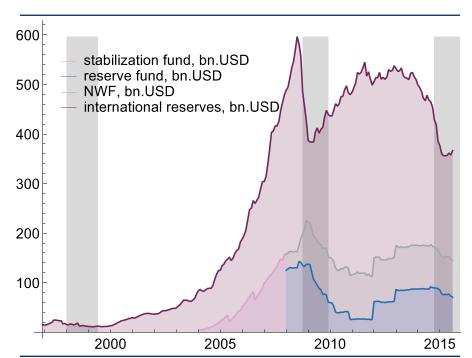
Source: Rosstat, VTB Capital Research

## IV. Fiscal policy outlook and reserve fund mechanics



- The fiscal policy stance remains tight: federal deficit/GDP at 3% for 2017 and declining
- The bulk of the deficit is financed from the sovereign funds, local net issuance is expected at RUB390bn (USD6.3bn).
- Fiscal consolidation on many fronts: civil employees wages frozen for 2<sup>nd</sup> year in a row, pension indexation at the level of inflation target materially below actual inflation rate
- Pension system reform on the agenda: means-tested payments, adjusting pension age

### Sovereign funds and international reserves



Sovereign funds spending does not affect volume of int. reserves ...

CBR's assets	CBR's liabilities
international reserves	sovereign funds
	MinFin's RUB ♥
	account

...it changes ccy composition of CBR's liabilities

Source: World Bank, VTB Capital Research

Source: CBR, Rosstat, VTB Capital Research

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Hold	75	43%	
Sell	44	25%	
Restricted	1	1%	
Not Rated	0	0%	
<b>Under Review</b>	4	2%	
174			

Ratings Distribution for Investment Banking Relationships		
Buy	8	53%
Hold	2	13%
Sell	3	20%
Restricted	1	7%
Not Rated	0	0%
Under Review	1	7%
	15	

Source: VTB Capital Research as at 30 September 2015

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# **VTB Capital Offices**



## **VTB Capital Research**

Moscow Research	London Research
Phone: +7 495 660 4253	Phone: +44 (20) 3334 8557
research@vtbcapital.com	research@vtbcapital.com

### **VTB Capital Offices**

JSC VTB Capital	VTB Capital plc	VTB Capital plc
Federation Tower West	14 Cornhill	9 Battery Road #27-01
12, Presnenskaya emb.	London EC3V 3ND	Straits Trading Building
Moscow, 123100, Russia	Phone: +44 (0) 20 3334 8000	Singapore 049910
Phone: +7 495 960 9999	Fax: +44 (0) 20 3334 8900	Phone: +65 6220 9422
www.vtbcapital.com	www.vtbcapital.com	Fax: +65 6225 0140
		www.vtbcapital.com

VTB Capital Hong Kong Limited	VTB Capital plc	VTB Capital Inc.
Unit 2301, 23/F	Office 403	452 Fifth Avenue, 23rd Floor
Cheung Kong Center	Currency House, Tower 2	New York, NY 10018
2 Queen's Road Central	DIFC	Phone: +646-527-6300
Hong Kong	P.O. Box 482088	Fax: +646-527-6301
Phone: +852 3195 3688	Dubai, UAE	www.vtbcapital.com
Fax: +852 3195 3699	Phone.: +971 (4) 377 0777	
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