



THE 1ST AccEssMeeting CHINA-RUSSIA: Annual Investment Road Show

中俄非交易路演接洽会

2015/28/05 www.CN888RU.com Sofitel Wanda Beijing China



Road Show Program

(Draft Version 01.04.2015)

Day 1. Wednesday, 27th May 2015 \ Beijing

Time	Topic
Arrival	<ul style="list-style-type: none"> Arrival of the Russian delegation to: <i>Capital International Airport Beijing*</i> * Flight with Aeroflot, S7, Transaero, Air China Transfer: <i>Sofitel Wanda Beijing Luxury Hotel 5*</i> (Beijing World Financial Center District)

Day 2. Thursday, 28th May 2015 \ Beijing

Time	Topic	Location: Sofitel Wanda Beijing 5*
08.30-09.30	Breakfast, Registration	
09.30-10.15	<ul style="list-style-type: none"> H.E. Zhang Xiaoqiang - Vice-Chairman, <i>National Development and Reform Commission*</i>; H.E. Alexander Tsybulskiy - Deputy Minister, <i>Ministry of Economic Development of the Russian Federation</i>; H.E. Zhang Guobao – Former Vice-Chairman, <i>National Development & Reform Commission</i>, President, <i>China Overseas Development Association</i>,; H.E. Sergey Tsyplov - Former Head, <i>Trade Representation of the Russia in China</i>; Head of the Representative Office, <i>Sberbank of Russia OJSC in Beijing</i>; 	
10.15-12:00	<p>Session 1:</p> <p><i>Russian strategic investment projects and China investment potential in Energy and Mining/ Natural Resources Development, Infrastructure, Sea/Industrial and Logistic hubs, PPP projects. "Cross Investments" cooperation between Russian & Chinese strategic and institutional investors. Success stories (cases) of attraction China debt & project financing with focus on the emerging markets & Russia. Implementation of joint projects in the 3rd countries.</i></p> <p>Speakers:</p> <ul style="list-style-type: none"> Alexander Tsybulskiy - Deputy Minister, <i>Ministry of Economic Development of the Russian Federation</i>; Alexey Chekunov –General Director, <i>Development Fund of the Far East and the Baikal region</i>; Yu Jianfeng – Deputy General Manager, <i>China Power Investment Corporation (CPI)</i>; Petr Baskakov – General Director, <i>OJSC TransContainer</i>; Yanting Sun - Senior Vice President, <i>Russia China Investment Fund*</i>; Vitaly Milyavsky – General Director, <i>RUSSEZ Special Economic Zones</i>; Stanley Fan – Executive Director of Infrastructure Department, <i>Ping An Trust, Ping An Insurance (Group) Company of China, Ltd.</i>; Yury Sharov - Member of the Management Board, Head of Engineering Unit, <i>Inter RAO</i>; Tao Mi – Director, <i>Infrastructure Investment, China Investment Corporation*</i>; Gorchev Oleg - Chairman of the Board, General Director, <i>Northern Caucasus Resorts</i>; <p>Moderators:</p> <ul style="list-style-type: none"> Maxim Shereykin - Deputy Minister, <i>Ministry for the Development of the Russian Far East</i>; <p>* tbc</p>	
12.00-12.45	Signing of Official bilateral agreements. Media Session B2B & B2G Networking. Café-break	



12.45-14.00
Session 2:

China investments in Russia's regional projects. Investment cooperation in logistic hubs, agro-industrial, FMCG and HORECA projects. Opportunities to localize China's light industrial (green & brown fields) manufacture. Export of China equipment/technologies.

China investments into regional level projects, agro-industrial projects and servicing infrastructure of Russia's regions. "Hidden" potential of Russia's regional green & brown field industrial clusters & agro-industry. What criteria are taken into consideration by foreign (Asian) economic operators of Russia when choosing the right business partners take into consideration? How is Russia/China different from other countries? What are the demands of China partners & Russian competitive foreign trade opportunities? Why are Russian companies not known in China (vice versa)? Capital markets classic legal obstacles of Chinese companies' intro in Russia. What are the alternative ways of attraction investments into China/Russia in the world conjecture?

Speakers:

- Hou Yuanming - Financial Institutions (Russia/CIS), *Bank of China*;
- Dmitry Borisenko - Chief Representative (China), *BMJ Logistics*;
- Alexander Kobenko – Deputy Governor, Head of Samara Region' Government, Minister for Economic Development, Investments and Trade, *Samara Region*;
- Zhai Zhiliang– International Finance Institutions (Russian Desk), *Agricultural Bank of China*;
- Rustem Mirgalimov - Chairman of the Board, CEO, *Razgulay*;
- Yuan Shuai – International Finance Institutions, *China Minsheng Banking Corp, Ltd.*;
- Maxim Basov – General Director, *RusAgro Group*;

Moderators:

- Pavel Skurikhin – President, *National union of grain producers of the Russian Federation*;
- Vladimir Markin - Managing Director, Dep. for work with Russian regions, *Sberbank Russia*;

* tbc

14.00 - 14.30

Stand-Up Business Lunch

14.30 - 16.00
Session 3:

Debt and share capital markets of Mainland China: effective tools/ways to attract, targeted pool of investors, legal/banking regulation limits for foreign issuers, investments legal specification.

Ways to create and consolidate Russia and China cross-payable and cross-banking infrastructure. Practical aspects of trade financial deals structuring. Effective tools to enter Mainland China debt market capital for Russian loan debtors. Ways to attract capital from China (post financing through letters of credit, warranties & bilateral loans to finance China export deals track to Russia). Analysis of successful practices shares/bonds currently existing in China market. China investments and legal specifics (regulation approvals, China ratings agencies, understanding of various target products investors' pool etc.)

Speakers*:

- Ye Xiaolin – Head of Financial Institutions (Russia & CIS), *China Construction Bank*;
- Mao Haoyu – Head of Russian Speaking Countries Division, Department of Finance Institutions, *Export-Import Bank of China*;
- Sergey Sisoshvili –Vice-President, International Markets and Institutions, *Ural Bank for Reconstruction & Development*
- Han Dan – Head of International Finance Institutions, *Industrial & Commercial Bank of China*;
- Qiu Chenfeng – Director of International Cooperation, *China Development Bank*;
- Lin Yu - Financial Institutions (Russia & CIS), *Industrial Bank Co, Ltd.*;
- Meng Yan – Financial Institutions (Russia & CIS), *Bank of Harbin*;

Moderator:

- Andrey Valuev – Managing Director, Head of the Asian, MENA, Latin America markets, Global financial institutions, *VTB Bank*;

* tbc

16.00 – 16.20
Summary Session

Final AccEssMeeting China-Russia:
Investment PIN2WIN Summary Cross Session

16.30 - 19.00

Business Gala-Cocktail Reception (Only by Invitations): Sofitel Wanda Beijing
* Venue: Restaurant "France" - formal Non-deal road-show B2B2G networking